

DEPARTMENT OF RESOURCES AND ECONOMIC DEVELOPMENT
STATEMENT OF INCOME AND EXPENSES - FISCAL YEAR 2004 & 2005
FRANCONIA NOTCH STATE PARK
SKI OPERATIONS

INCOME	FISCAL 2004			FISCAL 2005		
	WINTER	SUMMER	TOTAL	WINTER	SUMMER	TOTAL
Lift Income	1,530,038.69	647,874.15	2,177,912.84	1,632,957.26	683,206.45	2,316,163.71
Season Tickets	504,409.55	0.00	504,409.55	528,847.87	0.00	528,847.87
Group Reservations	0.00	0.00	0.00	0.00	0.00	0.00
Echo Lake - Service Charge	0.00	33,963.10	33,963.10	0.00	34,165.00	34,165.00
Package Plan-Mass. Junior Ski	0.00	0.00	0.00	0.00	0.00	0.00
John Tracy Ski Club	0.00	0.00	0.00	0.00	0.00	0.00
Misc. Ski Clubs	25,010.00	0.00	25,010.00	15,570.00	0.00	15,570.00
Camping	1,182.82	11,909.49	13,092.11	6,242.71	7,805.84	14,048.55
Concession Inc. -Food,Souv. & Alcohol	137,785.77	33,476.31	171,262.08	153,766.20	39,010.48	192,776.68
Miscellaneous	10,516.00	9,001.00	19,517.00	5.25	18,000.00	18,005.25
Custodial Services	0.00	0.00	0.00	0.00	2,000.00	2,000.00
Canadian Exchange	(22.67)	9.36	(13.31)	0.00	0.00	0.00
Sanitary Supplies	34.25	15.75	50.00	38.50	27.25	65.75
Viewing Machines	0.00	2,842.03	2,842.03	0.00	1,635.82	1,635.82
Peabody Shelter Bldg.-Rent	0.00	0.00	0.00	0.00	0.00	0.00
Telephone Commissions	267.08	1.50	268.58	221.96	97.06	319.02
Cash Over or (Short)	(703.24)	405.05	(298.19)	(534.65)	382.13	(152.52)
Ski NH	0.00	0.00	0.00	0.00	0.00	0.00
Corp. Ski Incent	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING INCOME	2,208,518.05	739,497.74	2,948,015.79	2,337,115.10	752,165.03	3,089,280.13

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EXPENSES	FISCAL 2004			FISCAL 2005		
	WINTER	SUMMER	TOTAL	WINTER	SUMMER	TOTAL
Permanent Salaries	248,546.87	248,818.61	497,365.48	287,731.48	274,722.23	562,453.71
Other Salaries	562,659.56	256,408.17	819,067.73	506,306.81	204,008.86	710,315.67
Benefits	199,565.82	156,786.76	356,352.58	220,755.35	174,296.05	395,051.40
Current Expenses-	0.00	0.00	0.00	0.00	0.00	0.00
Supplies	45,805.68	23,908.67	69,714.35	38,731.54	30,851.94	69,583.48
Publications	12.00	225.00	237.00	48.00	48.00	96.00
Bank Fees	1.80	0.00	1.80	0.00	0.00	0.00
Material Mfg	0.00	0.00	0.00	177.53	0.00	177.53
Non Int Food	1,103.63	139.68	1,243.31	282.12	407.27	689.39
Fuel	847.35	263.48	1,110.83	304.34	1,001.70	1,306.04
Clothing	1,099.55	1,784.68	2,884.23	3,180.51	1,566.46	4,746.97
Telephone	7,765.33	6,668.60	14,433.93	6,908.72	8,299.92	15,208.64
Postage	773.94	224.00	997.94	11,190.10	172.00	11,362.10
Printing	8,305.46	112.00	8,417.46	0.00	4,333.35	4,333.35
Transportation of Things	318.13	2,978.55	3,296.68	859.00	15.04	874.04
Tele Data	0.00	0.00	0.00	19.90	1,336.56	1,356.46
PC Supplies	1,232.54	488.73	1,721.27	917.59	530.40	1,447.99
Main Comp SU	1,026.80	0.00	0.00	0.00	9,777.49	9,777.49
Contract Repairs M&E	10,739.33	270.96	11,010.29	4,125.23	2,235.57	6,360.80
Contract Repairs B&G	5,842.39	4,450.74	10,293.13	8,976.82	0.00	8,976.82
Contract Repairs Office Equip	348.50	0.00	348.50	0.00	0.00	0.00
Own Forces Repairs - M&E	5,906.12	11,462.35	17,368.47	4,838.15	9,112.12	13,950.27
Software License	0.00	6,127.00	6,127.00	0.00	347.40	347.40
Motor Vehicle Upkeep	15,575.43	9,699.46	25,274.89	11,176.14	32,402.07	43,578.21
Operator of State Cars	32,861.12	2,442.26	35,303.38	8,224.25	5,443.61	13,667.86
Lab Services	1,360.00	1,326.00	2,686.00	290.00	48.00	338.00
Own Forces Repairs - B&G	11,081.29	13,314.03	24,395.32	11,754.80	15,332.39	27,087.19
PC Hware Mt	0.00	0.00	0.00	0.00	0.00	0.00
Promotional	1,598.04	0.00	1,598.04	0.00	0.00	0.00
Advertising	605.00	917.50	1,522.50	948.00	0.00	948.00
Rent Non State	0.00	0.00	0.00	0.00	0.00	0.00
CE Earnings	1,427.20	0.00	1,427.20	1,638.58	1,941.63	3,580.21
Rent and Rentals	0.00	0.00	0.00	0.00	0.00	0.00
Insurance	3,365.88	0.00	3,365.88	3,861.83	0.00	3,861.83
Membership Fees	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous	828.10	3,110.79	3,938.89	11,597.86	1,610.91	13,208.77
Rental/Lease - Office Equipment	10,610.69	0.00	10,610.69	0.00	0.00	0.00
Rental/Lease - Office Equipment	106.00	550.00	656.00	0.00	0.00	0.00
R/L Off Equip	0.00	0.00	0.00	44.00	66.00	110.00
Trash Removal	15,395.99	701.50	16,097.49	15,080.85	280.00	15,360.85
Diesel Fuel	0.00	0.00	0.00	0.00	0.00	0.00
Janitorial Services	0.00	0.00	0.00	355.06	0.00	355.06
Dev Training	0.00	0.00	0.00	0.00	600.00	600.00
Bond int pmt	0.00	0.00	0.00	7,632.69	0.00	7,632.69
IT Trng/Dev	0.00	0.00	0.00	0.00	0.00	0.00
Rents & Leases Non-State	181,240.80	3,099.29	184,340.09	183,609.30	13,963.81	197,573.11
Heating Fuels & Electricity	612,873.14	28,149.54	641,022.68	681,568.91	59,562.98	741,131.89
Maint Other Than B&G	3,592.96	15,648.07	19,241.03	19,473.77	5,486.66	24,960.43
Membership Fees	13,436.97	0.00	13,436.97	3,629.00	12,368.46	15,997.46
Trans to DIS	0.00	0.00	0.00	566.78	10,513.77	11,100.53
Equipment	4,885.62	22,091.28	26,976.90	8,671.30	6,130.34	14,801.64
Debt Service - Tramway	0.00	0.00	0.00	0.00	0.00	0.00
Own Maint-B&G	6,471.66	13,791.61	20,263.27	1,184.26	20,593.44	21,777.70
CE Maintenance B&G	0.00	0.00	0.00	0.00	0.00	0.00
Travel In-State	615.62	40.00	655.62	273.24	666.25	939.49
Travel Out-of-State	6,179.16	482.80	6,661.96	6,219.19	28.00	6,247.19
Snowmaking	46,017.17	135.98	46,153.15	58,290.45	19,595.22	77,885.67
Liability Insurance	117,862.00	0.00	117,862.00	135,532.00	0.00	135,532.00
Promotion Marketing	229,548.54	29,283.74	258,832.28	195,270.27	48,555.48	243,825.75
Worker's Comp	28,668.04	53,968.49	82,636.53	43,409.00	34,704.71	78,113.71
Unemployment Comp	20,864.78	23,986.69	44,851.47	14,887.23	1,850.00	16,737.23
Information Technology	6,374.50	0.00	6,374.50	0.00	0.00	0.00
Environmental Impact	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Current Expenses	0.00	617.67	617.67	0.00	203.23	203.23
OYR - R/L Off Eqpt	0.00	149.00	149.00	0.00	4,949.00	4,949.00
OYR - Equipment	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Memberships Fees	0.00	0.00	0.00	0.00	3,750.00	3,750.00
OYR - Own Forces-B&G	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Snowmaking	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Promotion	0.00	1,953.00	1,953.00	0.00	500.00	500.00
TOTAL OPERATING EXPENSES	2,475,641.74	946,717.17	3,422,358.91	2,520,571.93	1,024,208.32	3,544,780.25
OPERATING GAIN OR (LOSS)	(267,123.69)	(207,219.43)	(474,343.12)	(183,456.83)	(272,043.29)	(455,500.12)
SKI SCHOOL GAIN OR (LOSS)	(142,119.82)	0.00	(142,119.82)	31,663.04	0.00	31,663.04
BEACH GAIN OR (LOSS)	0.00	2,534.18	2,534.18	0.00	7,679.40	7,679.40
RENTAL SHOP GAIN OR (LOSS)	91,014.80	0.00	91,014.80	104,752.73	0.00	104,752.73
MAIL ORDER RETAIL GAIN OR (LOSS)	0.00	0.00	0.00	0.00	0.00	0.00
PEABODY RETAIL GAIN OR (LOSS)	(2,794.58)	0.00	(2,794.58)	51,641.59	0.00	51,641.59
TRAM RETAIL GAIN OR (LOSS)	0.00	48,385.62	48,385.62	0.00	87,920.88	87,920.88
PROFILE STORE GAIN OR (LOSS)	0.00	(3,471.09)	(3,471.09)	0.00	5,598.63	6,598.63
TOTAL GAIN OR (LOSS)	(321,023.29)	(159,770.72)	(480,794.01)	4,600.53	(168,844.38)	(165,243.85)