

DEPARTMENT OF RESOURCES AND ECONOMIC DEVELOPMENT
STATEMENT OF INCOME AND EXPENSES - FISCAL YEAR 2006 & 2007
FRANCONIA NOTCH STATE PARK
SKI OPERATIONS

INCOME	FISCAL 2006			FISCAL 2007		
	WINTER	SUMMER	TOTAL	WINTER	SUMMER	TOTAL
Lift Income	1,327,245.33	582,979.45	1,910,224.78	1,488,813.34	702,811.55	2,191,624.89
Season Tickets	583,014.90	0.00	583,014.90	558,634.76	0.00	558,634.76
Group Reservations	0.00	0.00	0.00	0.00	0.00	0.00
Echo Lake - Service Charge	0.00	42,600.30	42,600.30	0.00	43,337.20	43,337.20
Package Plan-Mass. Junior Ski	0.00	0.00	0.00	0.00	0.00	0.00
Coin Stamp	0.00	0.00	0.00	0.00	307.08	307.08
Misc. Ski Clubs	11,679.00	0.00	11,679.00	0.00	0.00	0.00
Camping	1,727.82	15,895.73	17,623.55	6,462.97	9,629.07	16,092.04
Concession Inc.-Food,Souv. & Alcohol	118,552.51	31,885.85	148,438.36	133,020.37	32,479.68	165,500.05
Miscellaneous	18,000.00	0.00	18,000.00	18,000.00	1,653.34	19,653.34
Custodial Services	4,757.41	667.37	5,424.78	0.00	0.00	0.00
Canadian Exchange	15.39	(69.63)	(54.24)	0.00	0.00	0.00
Sanitary Supplies	21.25	48.75	70.00	37.75	32.75	70.50
Viewing Machines	0.00	2,220.00	2,220.00	470.27	1,339.70	1,809.97
Peabody Shelter Bldg.-Rent	0.00	0.00	0.00	0.00	0.00	0.00
Telephone Commissions	115.45	89.01	204.46	0.00	27.99	27.99
Cash Over or (Short)	(979.94)	34.01	(945.93)	(676.21)	123.80	(552.41)
Ski NH	0.00	0.00	0.00	0.00	0.00	0.00
Corp. Ski Incent	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING INCOME	2,062,149.12	676,350.84	2,738,499.96	2,204,763.25	791,742.16	2,996,505.41

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EXPENSES	FISCAL 2006			FISCAL 2007		
	WINTER	SUMMER	TOTAL	WINTER	SUMMER	TOTAL
Permanent Salaries	252,673.91	253,220.46	505,894.37	274,779.44	273,378.91	548,158.35
Other Salaries	514,106.23	275,712.72	789,818.95	536,133.21	185,433.74	721,566.95
Benefits	227,523.96	192,741.18	420,265.14	206,969.80	170,256.70	377,226.50
Current Expenses-						
Supplies	36,862.74	28,820.04	65,682.78	45,169.32	43,932.66	89,101.98
Publications	3.80	0.00	3.80	0.00	98.19	98.19
Bank Fees	0.90	0.00	0.90	0.95	0.00	0.95
Material Mfg	0.00	0.00	0.00	0.00	0.00	0.00
Non Int Food	665.35	0.00	665.35	414.30	0.00	414.30
Fuel	88.68	645.63	734.31	294.15	437.30	731.45
Clothing	831.58	2,477.63	3,309.21	1,657.55	1,111.03	2,768.58
Telephone	7,460.21	6,926.52	14,386.73	7,902.88	6,775.17	14,678.05
Postage	1,047.05	351.92	1,398.97	525.24	253.85	779.09
Printing	6,318.19	5,877.91	12,196.10	1,693.29	393.94	2,087.23
Transportation of Things	31.19	0.00	31.19	287.47	245.26	532.73
Tele Data	64.00	1,336.56	1,400.56	9.95	1,357.46	1,367.41
PC Supplies	2,442.63	502.45	2,945.08	1,096.04	1,251.55	2,347.59
Main Comp SU	0.00	0.00	0.00	0.00	0.00	0.00
Contract Repairs M&E	2,142.17	5,506.00	7,648.17	4,472.59	12,522.29	16,994.88
Contract Repairs B&G	13,495.82	6,497.65	19,993.47	359.21	2,368.13	2,727.34
Contract Repairs Office Equip	0.00	0.00	0.00	393.61	0.00	393.61
Own Forces Repairs - M&E	3,061.22	7,540.40	10,601.62	6,255.21	8,119.48	14,374.69
Software License	0.00	60.71	60.71	0.00	0.00	0.00
Motor Vehicle Upkeep	10,669.33	12,265.32	22,934.65	9,847.79	7,222.00	17,069.79
Operaton of State Cars	49,517.16	10,416.11	59,933.27	51,475.86	8,819.34	60,295.20
Lab Services	90.00	81.00	171.00	137.00	51.00	188.00
Own Forces Repairs - B&G	8,031.12	27,230.49	35,261.61	6,251.38	25,337.98	31,589.36
PC Hware Mt	0.00	0.00	0.00	0.00	0.00	0.00
Promotional	0.00	0.00	0.00	2,156.50	80.00	2,236.50
Advertising	864.00	562.80	1,426.80	0.00	632.20	632.20
Rent Non State	2,618.75	0.00	2,618.75	0.00	0.00	0.00
CE Earnings	654.11	100.00	754.11	691.24	1,880.00	2,571.24
Rent and Rentals	0.00	0.00	0.00	0.00	0.00	0.00
Insurance	4,303.68	0.00	4,303.68	4,413.13	0.00	4,413.13
Membership Fees	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous	11,837.79	1,866.09	13,703.88	0.00	12,360.44	12,360.44
Rental/Lease - Office Equipment	0.00	0.00	0.00	188.33	115.00	303.33
Rental/Lease - Office Equipment	22.00	42.00	64.00	463.65	118.88	582.53
R/L Off Equip	0.00	0.00	0.00	0.00	0.00	0.00
Trash Removal	12,329.25	550.39	12,879.64	272.77	0.00	272.77
Propane	4,474.22	0.00	4,474.22	45.00	0.00	45.00
Diesel Fuel	0.00	0.00	0.00	750.89	0.00	750.89
Janitorial Services	0.00	599.08	599.08	0.00	0.00	0.00
Dev Training	0.00	310.00	310.00	415.00	145.00	560.00
TSF Agencies	473.93	0.00	473.93	473.93	0.00	473.93
IT Trng/Dev	0.00	0.00	0.00	0.00	0.00	0.00
Rents & Leases Non-State	188,755.10	14,887.50	203,642.60	198,093.30	905.97	198,999.27
Heating Fuels & Electricity	758,991.44	86,008.56	845,000.00	738,618.35	86,381.65	825,000.00
Maint Other Than B&G	7,301.85	11,455.16	18,757.01	14,628.67	15,380.75	30,009.42
Membership Fees	5,547.51	14,081.92	19,629.43	17,201.69	2,524.07	19,725.76
Trans to DIS	0.00	5,147.00	5,147.00	0.00	0.00	0.00
Equipment	5,008.04	5,876.50	10,884.54	2,497.54	6,762.92	9,260.46
Debt Service - Tramway	0.00	94,260.52	94,260.52	16,728.40	75,761.14	92,489.54
Own Maint-B&G	12,004.23	15,895.34	27,899.57	2,555.33	15,099.50	17,654.83
CE Maintenance B&G	0.00	0.00	0.00	0.00	0.00	0.00
Travel In-State	237.25	60.00	297.25	247.05	1,047.79	1,294.84
Travel Out-of-State	3,544.68	0.00	3,544.68	8,614.04	385.96	9,000.00
Snowmaking	48,808.45	64.00	48,872.45	65,477.53	4,243.42	69,720.95
Liability Insurance	161,516.00	0.00	161,516.00	143,216.00	1,000.00	144,216.00
Promotion Marketing	191,422.22	62,358.79	253,781.01	246,850.81	36,519.20	283,370.01
Worker's Comp	54,101.00	0.00	54,101.00	80,190.51	0.00	80,190.51
Unemployment Comp	13,484.42	12,161.78	25,646.20	23,458.84	8,855.48	32,314.32
Information Technology	0.00	0.00	0.00	7,483.31	478.00	7,961.31
Environmental Impact	0.00	193.35	193.35	0.00	0.00	0.00
OYR - Current Expenses	0.00	6,235.60	6,235.60	0.00	48.40	48.40
OYR - R/L Off Eqpt	0.00	119.00	119.00	24.00	0.00	24.00
OYR - Equipment	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Memberships Fees	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Own Forces-B&G	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Snowmaking	2,140.00	0.00	2,140.00	0.00	0.00	0.00
OYR - Promotion	2,100.00	8,246.42	10,346.42	83.09	6,256.47	6,339.56
TOTAL OPERATING EXPENSES	2,629,667.16	1,179,292.50	3,808,959.66	2,731,965.14	1,026,348.22	3,758,313.36
OPERATING GAIN OR (LOSS)	(567,518.04)	(502,941.66)	(1,070,459.70)	(527,201.89)	(234,606.06)	(761,807.95)
SKI SCHOOL GAIN OR (LOSS)	63,220.90	0.00	63,220.90	1,050.96	0.00	1,050.96
BEACH GAIN OR (LOSS)	0.00	834.92	834.92	0.00	10,885.91	10,885.91
RENTAL SHOP GAIN OR (LOSS)	115,480.97	0.00	115,480.97	150,686.94	0.00	150,686.94
MAIL ORDER RETAIL GAIN OR (LOSS)	0.00	0.00	0.00	0.00	0.00	0.00
PEABODY RETAIL GAIN OR (LOSS)	29,126.34	0.00	29,126.34	33,811.54	0.00	33,811.54
TRAM FOOD GAIN OR (LOSS)	0.00	0.00	0.00	0.00	(3,785.63)	(3,785.63)
TRAM RETAIL GAIN OR (LOSS)	0.00	33,284.53	33,284.53	0.00	56,511.42	56,511.42
PROFILE STORE GAIN OR (LOSS)	0.00	18,311.16	18,311.16	0.00	19,832.96	19,832.96
TOTAL GAIN OR (LOSS)	(359,689.83)	(450,511.05)	(810,200.88)	(341,652.45)	(151,161.40)	(492,813.85)

2006 Winter Season 12/03/05-4/2/06 2007 Winter Season 12/8/06-4/8/07