

DEPARTMENT OF RESOURCES AND ECONOMIC DEVELOPMENT
 STATEMENT OF INCOME AND EXPENSES - FISCAL YEAR 2008 & 2009
 FRANCONIA NOTCH STATE PARK
 SKI OPERATIONS

INCOME	FISCAL 2008			FISCAL 2009		
	WINTER	SUMMER	TOTAL	WINTER	SUMMER	TOTAL
Lift Income	2,190,924.53	873,354.43	3,064,278.96	2,315,370.25	967,735.79	3,283,106.04
Season Tickets	967,881.21	0.00	967,881.21	949,670.72	0.00	949,670.72
Group Reservations	0.00	0.00	0.00	0.00	0.00	0.00
Echo Lake - Service Charge	0.00	39,315.40	39,315.40	0.00	46,338.25	46,338.25
Package Plan-Mass. Junior Ski	0.00	0.00	0.00	0.00	0.00	0.00
Coin Stamp	0.00	885.57	885.57	0.00	896.75	896.75
Misc. Ski Clubs	0.00	0.00	0.00	0.00	0.00	0.00
Camping	430.00	19,953.83	20,383.83	5,536.39	8,637.31	14,173.70
Concession Inc.-Food,Souv.& Alcohol	181,006.80	22,575.71	203,582.51	144,110.61	45,377.91	189,488.52
Miscellaneous	286.97	26,708.00	26,994.97	21,916.68	1,522.12	23,438.80
Custodial Services	0.00	8,036.91	8,036.91	0.00	240.00	240.00
Canadian Exchange	(122.63)	(188.52)	(311.15)	0.00	(246.44)	(246.44)
Sanitary Supplies	48.25	16.50	64.75	36.00	26.25	62.25
Viewing Machines	0.00	3,583.14	3,583.14	0.00	2,783.28	2,783.28
Peabody Shelter Bldg -Rent	0.00	0.00	0.00	0.00	0.00	0.00
Telephone Commissions	0.00	1.33	1.33	41.41	4.65	46.06
Cash Over or (Short)	(1,250.05)	(1,355.81)	(2,605.86)	(2,604.90)	(116.18)	(2,721.08)
Ski NH	0.00	0.00	0.00	0.00	0.00	0.00
Corp. Ski Incent	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING INCOME	3,339,205.08	992,886.49	4,332,091.57	3,434,077.16	1,073,199.69	4,507,276.85

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EXPENSES	FISCAL 2008			FISCAL 2009		
	WINTER	SUMMER	TOTAL	WINTER	SUMMER	TOTAL
Permanent Salaries	258,533.56	210,599.20	469,132.76	249,321.31	249,829.23	499,150.54
Other Salaries	755,594.24	226,772.39	982,366.63	681,130.97	349,586.72	1,030,717.69
Benefits	220,855.40	165,591.94	386,447.34	221,411.23	223,805.36	445,216.59
Current Expenses-						
Supplies	62,471.55	24,089.59	86,561.14	60,769.64	48,835.67	109,605.31
Publications	192.40	112.00	304.40	68.59	97.00	165.59
Bank Fees	1.05	1.05	2.10	3.15	0.00	3.15
CR CD Fro	0.00	0.00	0.00	0.00	1,300.00	1,300.00
Material Mfg	0.00	0.00	0.00	0.00	0.00	0.00
Non Inf Food	130.00	372.00	502.00	0.00	0.00	0.00
Fuel	844.47	831.38	1,675.85	0.00	0.00	0.00
Clothing	1,736.63	2,039.49	3,776.12	978.65	5,955.69	6,934.34
Stock In Trade	0.00	0.00	0.00	0.00	443.69	443.69
Telephone	9,216.56	8,143.99	17,360.55	7,031.95	9,704.02	16,735.97
Postage	586.77	743.79	1,330.56	543.95	2,571.96	3,115.91
Printing	371.27	367.00	738.27	3,727.73	678.15	4,405.88
Duplicating	0.00	0.00	0.00	10.48	0.00	10.48
Transportation of Things	302.70	318.73	621.43	566.35	241.39	807.74
Tele Data	0.00	1,336.56	1,336.56	155.20	1,385.18	1,540.38
PC Supplies	3,370.39	874.20	4,244.59	2,149.98	536.90	2,686.88
Main Comp GU	820.00	598.00	1,418.00	0.00	0.00	0.00
Contract Repairs M&E	16,672.90	4,775.28	21,448.18	0.00	0.00	0.00
Contract Repairs B&G	2,469.50	4,727.79	7,197.29	0.00	0.00	0.00
Contract Repairs Office Equip	877.11	142.68	1,019.79	0.00	0.00	0.00
Own Forces Repairs - M&E	3,868.90	2,348.56	6,217.46	0.00	0.00	0.00
Software License	0.00	0.00	0.00	0.00	0.00	0.00
Motor Vehicle Upkeep	16,679.12	16,671.19	33,350.31	23,895.71	17,716.94	41,612.65
Operator of State Cars	58,641.22	11,990.19	70,631.41	66,260.14	24,134.29	90,394.43
Lab Services	120.00	608.50	728.50	183.00	75.00	258.00
Own Forces Repairs - B&G	13,185.80	4,514.46	17,700.26	0.00	0.00	0.00
PC Hware Mt	0.00	0.00	0.00	0.00	0.00	0.00
Promotional	2,059.99	4,108.50	6,168.49	2,035.23	760.69	2,795.92
Advertising	3,662.81	0.00	3,662.81	825.45	0.00	825.45
Rent Non State	0.00	0.00	0.00	0.00	0.00	0.00
CE Earnings	8,455.20	0.00	8,455.20	21,821.97	2,445.64	24,267.61
Rent and Rentals	0.00	0.00	0.00	0.00	0.00	0.00
Insurance	5,986.00	275.20	6,261.20	5,217.04	138,749.00	143,966.04
Membership Fees	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous	12,345.20	1,282.90	13,628.10	12,272.45	1,422.66	13,695.11
Rental/Lease - Office Equipment	0.00	0.00	0.00	0.00	0.00	0.00
Rental/Lease - Office Equipment	361.41	0.00	361.41	0.00	0.00	0.00
R/L Off Equip	0.00	0.00	0.00	0.00	0.00	0.00
Trash Removal	1,109.05	12,876.42	13,985.47	6,982.98	3,403.81	10,386.79
Propane	226.95	0.00	226.95	0.00	0.00	0.00
Diesel Fuel	4,204.20	0.00	4,204.20	0.00	0.00	0.00
Janitorial Services	0.00	0.00	0.00	0.00	0.00	0.00
Dev Training	0.00	0.00	0.00	0.00	0.00	0.00
TSF Agencies	559.00	0.00	559.00	0.00	559.00	559.00
IT Trng/Dev	0.00	600.00	600.00	0.00	2,565.00	2,565.00
Rents & Leases Non-State	227,720.66	9,798.00	237,518.66	232,767.72	13,591.00	246,358.72
Heating Fuels & Electricity	688,894.79	70,043.30	758,938.09	104,517.34	757,243.92	861,761.26
Maint Other Than B&G	22,194.90	17,469.25	39,664.15	34,471.07	58,098.48	92,569.55
Membership Fees	20,524.52	14,015.92	34,540.44	10,604.43	19,453.58	30,058.01
Trans to DIS	0.00	0.00	0.00	0.00	0.00	0.00
Equipment	13,074.20	66,041.04	79,115.24	3,931.04	7,483.01	11,414.05
Debt Service - Tramway	15,842.91	74,875.65	90,718.56	0.00	88,947.58	88,947.58
Own Maint-B&G	5,866.48	3,841.84	9,708.32	28,857.91	13,239.81	42,097.72
CE Maintenance B&G	0.00	0.00	0.00	0.00	0.00	0.00
Travel In-State	218.12	643.46	861.60	10.00	1,331.82	1,341.82
Travel Out-of-State	5,227.75	0.00	5,227.75	3,602.56	3,906.44	7,509.00
Snowmaking	84,634.64	108.23	84,742.87	0.00	0.00	0.00
Liability Insurance	88,608.00	0.00	88,608.00	0.00	0.00	0.00
Promotion Marketing	192,993.54	72,937.03	265,930.57	176,710.85	72,920.61	249,631.46
Worker's Comp	56,643.42	0.00	56,643.42	0.00	48,850.98	48,850.98
Unemployment Comp	13,158.94	438.00	13,596.94	7,786.12	0.00	7,786.12
Information Technology	2,174.85	1,979.15	4,154.00	8,828.04	2,279.79	11,107.83
Environmental Impact	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Current Expenses	0.00	52.10	52.10	0.00	0.00	0.00
OYR - R/L Off Eqpt	0.00	115.00	115.00	0.00	0.00	0.00
OYR - Equipment	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Memberships Fees	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Own Forces-B&G	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Snowmaking	0.00	0.00	0.00	0.00	0.00	0.00
OYR - Promotion	0.00	9,832.18	9,832.18	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	2,904,289.09	1,049,925.15	3,954,214.24	1,979,450.23	2,174,150.01	4,153,600.24
OPERATING GAIN OR (LOSS)	434,915.99	(57,038.66)	377,877.33	1,454,626.93	(1,100,950.32)	353,676.61
SKI SCHOOL GAIN OR (LOSS)	(135,251.52)	0.00	(135,251.52)	(98,919.13)	0.00	(98,919.13)
BEACH GAIN OR (LOSS)	0.00	10,224.07	10,224.07	0.00	2,867.31	2,867.31
RENTAL SHOP GAIN OR (LOSS)	110,991.80	0.00	110,991.80	90,160.99	0.00	90,160.99
MAIL ORDER RETAIL GAIN OR (LOSS)	0.00	0.00	0.00	0.00	0.00	0.00
PEABODY RETAIL GAIN OR (LOSS)	(44,273.05)	0.00	(44,273.05)	20,848.20	0.00	20,848.20
TRAM FOOD GAIN OR (LOSS)	0.00	0.00	(300.83)	0.00	(3,223.99)	(3,223.99)
TRAM RETAIL GAIN OR (LOSS)	0.00	119,689.06	119,689.06	0.00	21,630.32	21,630.32
PROFILE STORE GAIN OR (LOSS)	0.00	(80.62)	(80.62)	0.00	0.00	0.00
TOTAL GAIN OR (LOSS)	366,383.22	72,793.85	438,876.24	1,466,716.99	(1,079,676.68)	387,040.31

2008 Winter Season 12/3/07-4/2/08 2009 Winter Season 12/8/08-4/8/09